

There are five steps to master the art of scaling your business successfully:



Identify what is holding you back. NXT-9's **X-RAY REPORT** gives you a Business Maturity Index (BMiX) score, prioritises your company's top growth constraints and delivers tailored, actionable recommendations to remove the causes of your business inertia.

[CHECK OUT OUR PRODUCT CARD](#) for a comprehensive overview of NXT-9's products and key features.

FREEMIUM 1 BUSINESS LICENCE UP TO 10 USERS

1 Business Discipline only
• Execution

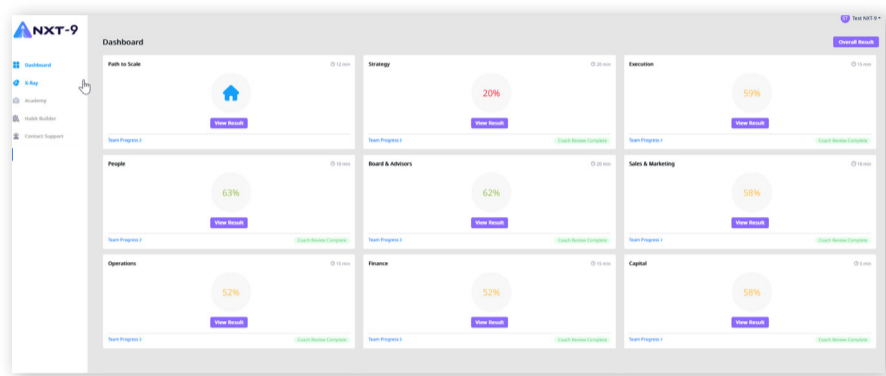
PREMIUM 1 BUSINESS LICENCE UP TO 10 USERS

All 8 Business Disciplines:

- Strategy
- Execution
- People
- Board & Advisors
- Sales & Marketing
- Operations
- Finance
- Capital

IDENTIFY

01 LOGIN to your dashboard after completing the X-Ray.

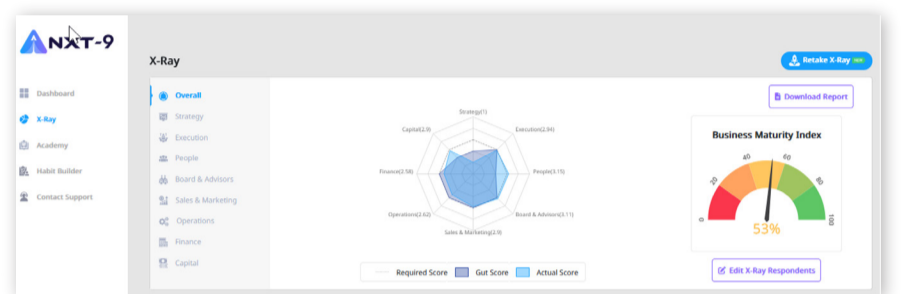


02 CLICK on X-Ray in the menu to **VIEW** your Business Maturity Index (BMiX) score, as well as your spider graph.

FREEMIUM PLAN
Executive Discipline's BMiX score

PREMIUM PLAN
All 8 Disciplines' overall and individual BMiX scores

Typically, start-ups are around the 20% mark, and late-stage scale-ups around the 70% - 80% mark.



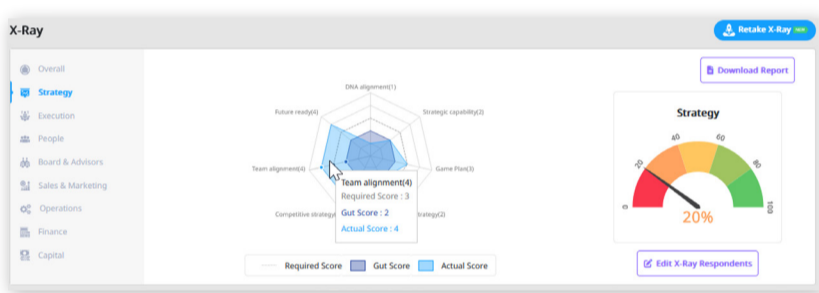
03 VIEW sub-discipline scores on the spider graph.

FREEMIUM PLAN
Execution sub-disciplines

PREMIUM PLAN
Click on discipline in menu to view scores

Required Score: where you should be
Actual Score: where you are
Gut Score: where you collectively think you are

The scores are graded out of 5.

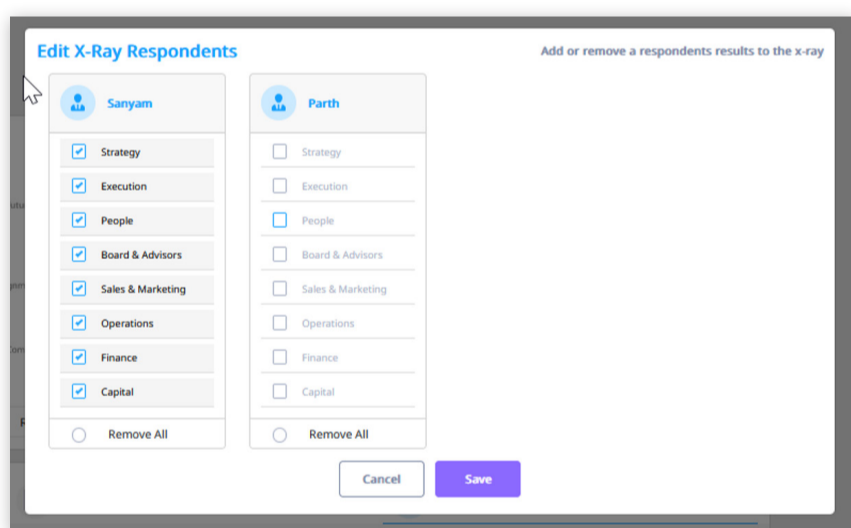


04 VIEW Team Divergence by clicking on the tab. This section tells you how each member of your team sees the business.

- ✗ Divergence is not of concern
- ✓ Divergence is of concern

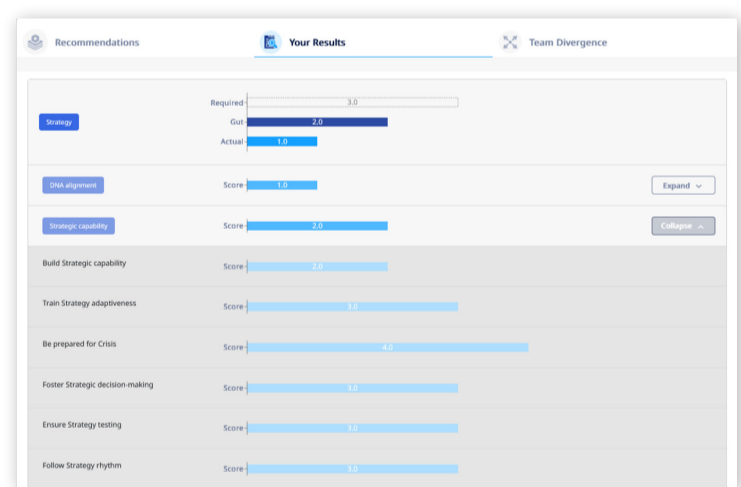
	Company Score	Divergence	Sanyam
Core Strategy	2.0	✗	2.3
Competitive strategy	4.0	✗	4.0
Future ready	4.0	✗	4.0
Game Plan	3.0	✗	3.0
DNA alignment	1.0	✗	1.0
Team alignment	4.0	✗	4.0
Strategic capability	2.0	✗	2.0

05 ADJUST accuracy of your scores by removing outliers in the Team Divergence section. **CLICK** on the Edit X-Ray Respondents button for this action.

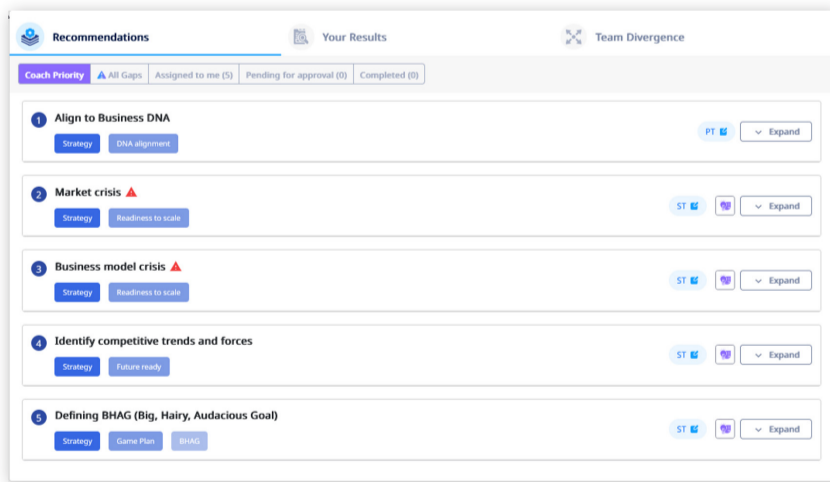


06 CLICK on the Your Results tab to review your scores by discipline and sub-discipline in more detail.

The scores are graded out of 5.

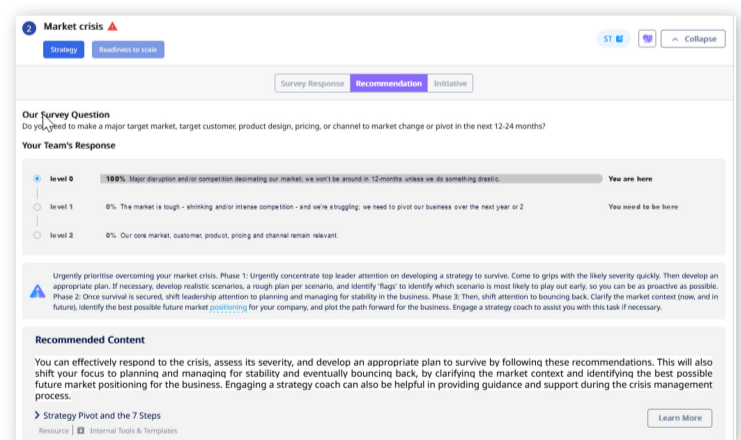


07 CLICK on the Recommendations tab to know what your top 5 priorities are, as well as all your gaps to close to improve your scores for these priority recommendations.



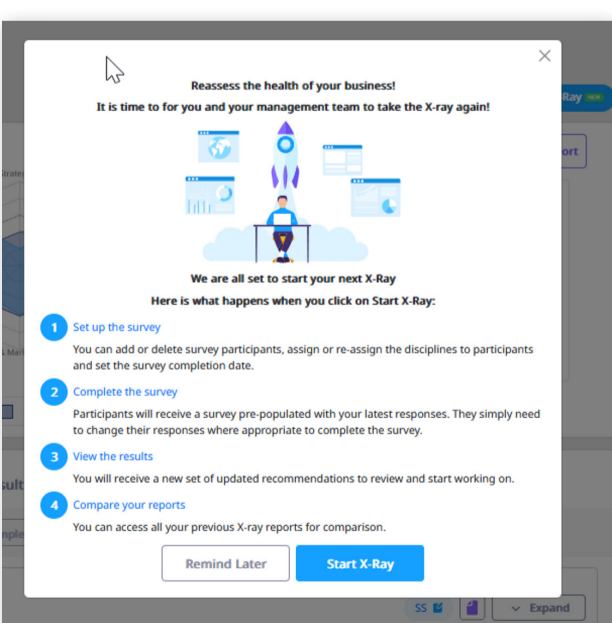
08 CLICK on Expand to view tailored action recommendations. Each recommendation shows:

- The survey question
- Current company level
- Desired company level
- Key recommendation
- Recommendation explanation
- A link to learning resources in the Academy relevant to the recommendation



09 CLICK on the Re-take X-Ray button on your X-Ray dashboard to **UPDATE** your Business Maturity Index scores anytime.

Your latest responses and results are pre-populated so you can quickly modify and update or correct your X-Ray responses and results. **RECEIVE** your updated BMiX score and next set of tailored recommendations immediately.



10 START working on your Growth Business Plan with our Navigator feature by setting and tracking initiatives for your team to implement to reach your goals.

